

|              |          |         |             |               | PRICE - CASH        |           |                      |
|--------------|----------|---------|-------------|---------------|---------------------|-----------|----------------------|
| Pricing Zone |          | Grade   | Base Price  | Cash Discount | Gross Price<br>Cash | GST @ 18% | Cash Price<br>Per MT |
| Bhiwandi     | RAFFIA   | H036RG  | 1,51,870.00 | 800.00        | 1,51,070.00         | 27,192.60 | 1,78,262.60          |
|              |          | NH036RG | 1,51,070.00 | 800.00        | 1,50,270.00         | 27,048.60 | 1,77,318.60          |
|              |          | ULL     | 1,46,870.00 | 800.00        | 1,46,070.00         | 26,292.60 | 1,72,362.60          |
|              | IM       | H120IG  | 1,51,780.00 | 800.00        | 1,50,980.00         | 27,176.40 | 1,78,156.40          |
|              |          | NH120IG | 1,50,980.00 | 800.00        | 1,50,180.00         | 27,032.40 | 1,77,212.40          |
|              |          | ULH     | 1,46,780.00 | 800.00        | 1,45,980.00         | 26,276.40 | 1,72,256.40          |
|              | TQ- FILM | H110QS  | 1,56,560.00 | 800.00        | 1,55,760.00         | 28,036.80 | 1,83,796.80          |
|              |          | NH110QS | 1,55,760.00 | 800.00        | 1,54,960.00         | 27,892.80 | 1,82,852.80          |
|              | BOPP     | H034EG  | 1,62,070.00 | 800.00        | 1,61,270.00         | 29,028.60 | 1,90,298.60          |
|              | F&F      | H120FG  | 1,52,180.00 | 800.00        | 1,51,380.00         | 27,248.40 | 1,78,628.40          |
|              |          | NH120FG | 1,51,380.00 | 800.00        | 1,50,580.00         | 27,104.40 | 1,77,684.40          |
| VASAI        | RAFFIA   | H036RG  | 1,51,760.00 | 800.00        | 1,50,960.00         | 27,172.80 | 1,78,132.80          |
|              |          | NH036RG | 1,50,960.00 | 800.00        | 1,50,160.00         | 27,028.80 | 1,77,188.80          |
|              |          | ULL     | 1,46,760.00 | 800.00        | 1,45,960.00         | 26,272.80 | 1,72,232.80          |
|              | IM       | H120IG  | 1,51,670.00 | 800.00        | 1,50,870.00         | 27,156.60 | 1,78,026.60          |
|              |          | NH120IG | 1,50,870.00 | 800.00        | 1,50,070.00         | 27,012.60 | 1,77,082.60          |
|              |          | ULH     | 1,46,670.00 | 800.00        | 1,45,870.00         | 26,256.60 | 1,72,126.60          |
|              | TQ- FILM | H110QS  | 1,56,450.00 | 800.00        | 1,55,650.00         | 28,017.00 | 1,83,667.00          |
|              |          | NH110QS | 1,55,650.00 | 800.00        | 1,54,850.00         | 27,873.00 | 1,82,723.00          |
|              | BOPP     | H034EG  | 1,61,960.00 | 800.00        | 1,61,160.00         | 29,008.80 | 1,90,168.80          |
|              | F&F      | H120FG  | 1,52,070.00 | 800.00        | 1,51,270.00         | 27,228.60 | 1,78,498.60          |
|              |          | NH120FG | 1,51,270.00 | 800.00        | 1,50,470.00         | 27,084.60 | 1,77,554.60          |
| DAMAN        | RAFFIA   | H036RG  | 1,51,230.00 | 800.00        | 1,50,430.00         | 27,077.40 | 1,77,507.40          |
|              |          | NH036RG | 1,50,430.00 | 800.00        | 1,49,630.00         | 26,933.40 | 1,76,563.40          |
|              |          | ULL     | 1,46,230.00 | 800.00        | 1,45,430.00         | 26,177.40 | 1,71,607.40          |
|              | IM       | H120IG  | 1,51,140.00 | 800.00        | 1,50,340.00         | 27,061.20 | 1,77,401.20          |
|              |          | NH120IG | 1,50,340.00 | 800.00        | 1,49,540.00         | 26,917.20 | 1,76,457.20          |
|              |          | ULH     | 1,46,140.00 | 800.00        | 1,45,340.00         | 26,161.20 | 1,71,501.20          |
|              | TQ- FILM | H110QS  | 1,55,920.00 | 800.00        | 1,55,120.00         | 27,921.60 | 1,83,041.60          |
|              |          | NH110QS | 1,55,120.00 | 800.00        | 1,54,320.00         | 27,777.60 | 1,82,097.60          |
|              | BOPP     | H034EG  | 1,61,430.00 | 800.00        | 1,60,630.00         | 28,913.40 | 1,89,543.40          |
|              | F&F      | H120FG  | 1,51,540.00 | 800.00        | 1,50,740.00         | 27,133.20 | 1,77,873.20          |
|              |          | NH120FG | 1,50,740.00 | 800.00        | 1,49,940.00         | 26,989.20 | 1,76,929.20          |
| SILVASSA     | RAFFIA   | H036RG  | 1,51,230.00 | 800.00        | 1,50,430.00         | 27,077.40 | 1,77,507.40          |
|              |          | NH036RG | 1,50,430.00 | 800.00        | 1,49,630.00         | 26,933.40 | 1,76,563.40          |
|              |          | ULL     | 1,46,230.00 | 800.00        | 1,45,430.00         | 26,177.40 | 1,71,607.40          |
|              | IM       | H120IG  | 1,51,140.00 | 800.00        | 1,50,340.00         | 27,061.20 | 1,77,401.20          |
|              |          | NH120IG | 1,50,340.00 | 800.00        | 1,49,540.00         | 26,917.20 | 1,76,457.20          |
|              |          | ULH     | 1,46,140.00 | 800.00        | 1,45,340.00         | 26,161.20 | 1,71,501.20          |
|              | TQ- FILM | H110QS  | 1,55,920.00 | 800.00        | 1,55,120.00         | 27,921.60 | 1,83,041.60          |
|              |          | NH110QS | 1,55,120.00 | 800.00        | 1,54,320.00         | 27,777.60 | 1,82,097.60          |
|              | BOPP     | H034EG  | 1,61,430.00 | 800.00        | 1,60,630.00         | 28,913.40 | 1,89,543.40          |
|              | F&F      | H120FG  | 1,51,540.00 | 800.00        | 1,50,740.00         | 27,133.20 | 1,77,873.20          |
|              |          | NH120FG | 1,50,740.00 | 800.00        | 1,49,940.00         | 26,989.20 | 1,76,929.20          |

**Quantity Discount (QD):**

- QD calculated on monthly lifting basis on all prime, non-prime grades except Utility,sweepings, waste grades and powder.
- Deemed Exports quantity cannot be clubbed with the domestic sales quantity for calculation of eligibility or discount.
- Combined domestic off-take of Ex-Plant, Ex-DOPW and any other depot of Nayara shall be considering for QD calculation.
- QD shall be settled by credit note after completion of lifting in the succeeding month.
- Below are the slabs for QD:

| Slab(MT) >= | QD (Rs./MT) |
|-------------|-------------|
| 5           | 300         |
| 10          | 350         |
| 25          | 400         |
| 50          | 450         |
| 100         | 550         |
| 200         | 650         |
| 300         | 750         |
| 400         | 850         |
| 500         | 900         |

**Delayed Payment Charges:-**

If the payment is not received in line with the payment terms due, Delayed payment interest(DPI) is charged as per the schedule given below:

| Period                                  | Interest applicable | Payment Terms    |
|-----------------------------------------|---------------------|------------------|
| Delayed period from the date of invoice | @36% per Annum      | For Cash Sales   |
| i. First 10 days (Interest Free Credit) | @0% per Annum       | For Credit sales |
| ii. For first 15 days after IFC         | @21% per Annum      |                  |
| iii. >= 16 days                         | @24% per Annum      |                  |

\*GST will be charged on Delayed payment charges as per the rates applicable under GST

**Payment Terms:-**

**Payment will be due on 2nd Day from the date of invoice through RTGS.**